



# Insurance Company Finds Peace of Mind with All-in-One Zerto Solution

“We were looking to expand our live replication – we were in the middle of a massive upgrade to infrastructure, and we wanted something that would work well with Azure. What really sold us was the all-in-one nature – licensing, pricing, and how it worked for DR, backup, long-term retention, and data migration... Zerto has brought us peace of mind.”

**Insurance Company, IT Support**

Dedicated to solutions and ideas that transform businesses and improve lives, a 150-year-old insurance company was seeking a more comprehensive disaster recovery strategy. To support their offices in four different states, they had stitched together infrastructure and platforms to provide data backup, disaster recovery (DR), and long-term retention for uninterrupted protection for their important client data. But this expensive and complex system had some limitations.

For one thing, their backup solution, Double-take, provided live replication but without alerts or a real dashboard. The replication system could go offline without anyone in IT even knowing. And with Veeam for long-term retention, they had lengthy downtime as well as recovery times. There was no easy way to conduct failover testing, and it would take 48 hours to get the datacenter online, which just met their recovery SLA.

When it came time for a massive infrastructure upgrade, it was also a good time to evaluate a new DR strategy. The company turned to Microsoft Azure as a DR target because of its cost-effectiveness and reduced maintenance that could provide expanded DR at a reasonable cost.

The company turned to Zerto because of its compatibility with Azure and ability to back up Office365 with Backup for SaaS powered by KeepIt. By choosing this all-in-one solution, they were able to consolidate licensing and pricing in a single, secure, and efficient solution.

The company found Zerto solves for DR to cloud, long-term data retention, data backup, and data migration. The IT department appreciates that DR testing in Zerto is simplified.

“We love testing the failovers without any impact on production. I can show management that, yes, the systems work as they are designed,” explains the IT support manager. When the company used Zerto for a datacenter move during the COVID-19 shutdown, it went so smoothly and transitioned so well that their people didn’t feel any impact. The entire move took about 15 minutes per server.



Restoring files is so much easier, including files that users have mistakenly deleted. With Zerto and Backup for SaaS powered by KeepIt, this insurance company was even able to recover data from a long-deleted email that had exceeded the Microsoft Office365 retention period.

Rather than the hours previously needed, Zerto provides an average recovery point objective of a mere eight seconds and a recovery time objective of only 5-10 minutes.

The insurance company prides itself on bringing peace of mind to its valued customers – and peace of mind is exactly what Zerto has brought to them!

## About Zerto

Zerto, a Hewlett Packard Enterprise company, empowers customers to run an always-on business by simplifying the protection, recovery, and mobility of on-premises and cloud applications. Zerto's cloud data management and protection solution eliminates the risks and complexity of modernization and cloud adoption across private, public, and hybrid deployments. The simple, software-only solution uses continuous data protection at scale to converge disaster recovery, backup, and data mobility. Zerto is trusted by over 9,500 customers globally and is powering offerings for Microsoft Azure, IBM Cloud, AWS, Google Cloud, Oracle Cloud, and more than 350 managed service providers. [www.zerto.com](http://www.zerto.com)

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