



Customer:
Grey County

Industry:
Government

Size:
900 employees

Country:
Canada

Products and services:
Azure Virtual Machines
Azure Disk Storage
Azure Storage – Page Blobs, Block Blobs
and Managed Disk

[Read full story here](#)



“Government organizations like ours are often stretched thin, and each agency consists of a lot of small businesses, in a sense. Zerto and Azure met all our varied, demanding requirements. They just work together seamlessly.”

—Evan Davis, Technology and Infrastructure Manager, Grey County

Situation:

Grey County serves more than 96,000 residents with a wide range of services, from road maintenance, social services, and government housing to critical, lifesaving assistance: ambulance, long-term care, and more. It needed to ensure safe, reliable, affordable data backup and fast recovery capability.

Solution:

The county opted for a hybrid architecture, augmenting its on-premises servers with Microsoft Azure. It rolled out Zerto, a disaster recovery service that offers continuous data protection and works seamlessly with Azure.

Impact:

The Grey County IT team reimagined its backup and recovery processes, streamlining the previous maintenance requirement from a full-time team of 13 to just one person. The team gets the reporting it needs, whether to satisfy compliance or check on performance in real time. The county optimizes budget. It all adds up to peace of mind for everyone.