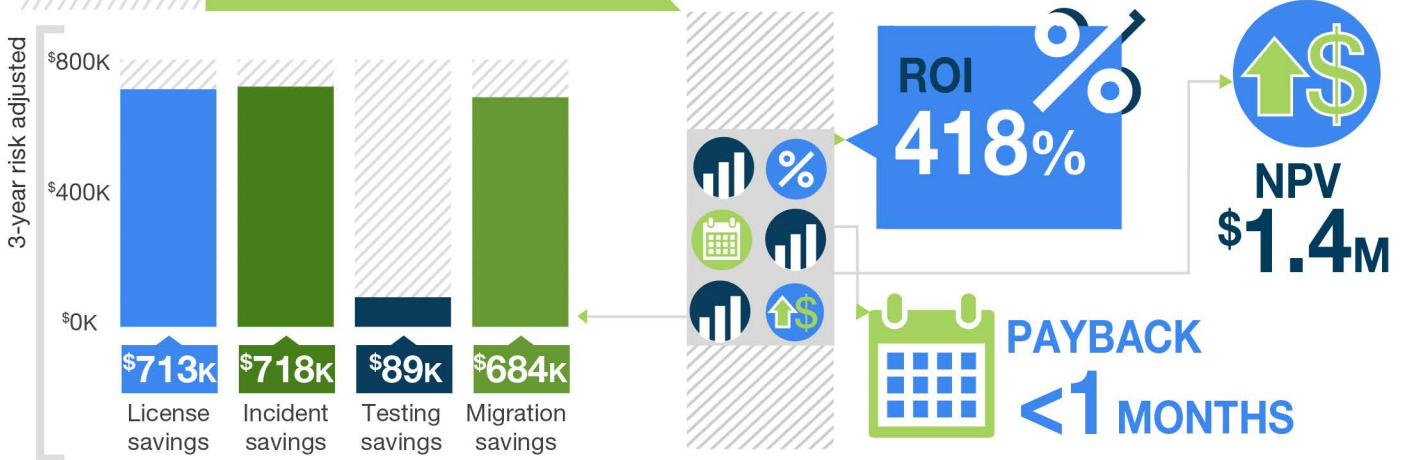


# The Forrester Total Economic Impact™ of Zerto

Through four customer interviews and data aggregation, Forrester concluded that Zerto has the following three-year financial impact:

## SUMMARY OF BENEFITS



## PRE-ZERTO RESOURCES



Testing 6 days per year

## POST-ZERTO RESOURCES



Testing 10 hours per year

## ZERTO IMPACT ON PRODUCTIVITY

Using Zerto allowed the organization to recover in 1 hour what previously took 5 to 10 hours.

-Engineering director, pharmaceutical company



## VOICE OF THE CUSTOMER

Zerto is completely autonomous. The VM content can be a database; it can be a web server; it can be an enterprise application; it doesn't matter. Zerto just picks up the bits and moves them.

-Engineering director, pharmaceutical company



As we migrated our data center, we wanted to also eliminate as much overhead as we could. We had a lot of siloing, and we wanted to centralize as much as possible.

-Engineering director, pharmaceutical company

